

## CAPABILITY STATEMENT

### Corporate Information

SAM ID: XXGCA3H4VHE7

Cage: 7CTX5

EIN: 471484870

NAICS: 541611, 541511, 519190, 541512, 541519,  
541618, 541990, 561499, 611430

GSA MAS Schedule: 47QTC A21D009B

FAA eFAST 693KA9-22-A-00036

SBA Certifications: 8(a), SDB, EDWOSB, WOSB



### What Sets TBM Inc. Apart

We bring thought leadership and proven results from across Federal, state, and commercial experience allowing us to deliver value, increase efficiency, and reduce risks.

**Enterprise Modernization Experts:** Proven success in transforming federal agencies and enterprises with AI, Cloud, and digital transformation.

**Mission-Focused Digital Transformation:** Enhancing mission-critical services through data-driven decision-making, automation, and IT modernization.

**Agile & Scalable Solutions:** Leveraging Agile, DevSecOps, and AI-driven automation to streamline business and IT operations.

**Cost-Efficient Innovation:** Helping agencies reduce operational costs, optimize investments, and accelerate ROI through intelligent modernization.

**Partnering for Impact:** We drive modernization, improve decision-making, and accelerate outcomes with measurable efficiency and lasting impact.

### Who We Are

TBM Inc. delivers business and technology modernization, transformation, and evolution for Federal agencies through Agile methods, cloud innovation, and AI-powered solutions, reducing risk, improving performance, and accelerating mission outcomes.

### Our Service Offering



#### Digital Modernization and Transformation

- Enterprise IT Strategy & Modernization
- Cloud Migration & Optimization
- Agile, DevSecOps, & IT Performance Improvement
- Cybersecurity & Zero Trust Architecture



#### Artificial Intelligence and Automation

- AI Strategy, Governance, & Ethical Compliance
- Software Development & Engineering
- Data Science, Predictive Analytics, & Insights
- Automation & Intelligent Systems



#### Strategic Financial Management

- Financial Planning, Analysis, & Optimization
- Investment Alignment & Performance Measurement
- Acquisition, Vendor, & Risk Management
- Compliance, Audit Readiness, & Transparency



#### Technology Business Management & FinOps

- IT Investment Management & Cost Transparency
- Cloud Financial Operations (FinOps)
- Data Analytics, Visualization, & Benchmarking
- Product, Portfolio, & Program Management

## CAPABILITY STATEMENT

### Our Value Delivered Highlights



#### US Patent and Trademark Office (USPTO)

Led enterprise-wide business and technology modernization, implementing Agile, DevSecOps, AI-driven automation, and accelerated Cloud strategy. Transformed legacy operations into an adaptive, high-efficiency digital ecosystem, improving mission agility and reducing annual costs by \$200M.



#### The Census Bureau (Census)

Modernized data through AI-driven automation, cloud-native data lakes, DevSecOps, and enhanced decision-making with real-time analytics. Cut manual processing by 40% and reduced costs by 20%. Enhanced public engagement through tribal, universities, and social organizations for improved services.



#### Department of Justice (DOJ)

Led Agile PMO, strengthened cybersecurity, and modernized data ecosystem, enabling DOJ's transition to scalable, digital infrastructure, enhancing efficiency and transparency. Modernized mission-critical systems, digitized records, advanced data access, and deployed visual analytics.



#### Federal Deposit Insurance Corporation (FDIC)

Delivered FDIC's first enterprise cloud strategy and a \$200M business case, led cloud setup and migration, and consolidated data centers. Streamlined application portfolios through rationalization, improved scalability, reduced costs by \$55M annually, and supported long-term digital transformation.



#### Transportation Security Administration (TSA)

Spearheaded enterprise, business, and data architecture modernization and transformation. Enabled cloud-based BI solutions, saving \$50M annually. Leveraged AI, biometrics, and geospatial technologies to enhance security, optimize workforce operations, and strengthen decision-making.



#### US Coast Guard

Transformed digital investigative and forensics capabilities through process modernization, scenario-based hands-on training, and systems support across seven regions. Reduced evidence processing time by 25%. Advanced agent self-sufficiency through knowledge transfer and tool optimization.



#### US Army

Led digital transformation through cloud enablement, data modernization and migration, and AI/ML-powered automation. Established Agile PMO, optimized business processes, and supported knowledge management strategies to modernize operations, improve efficiency, and strengthen mission agility.



#### Department of Energy - PNNL

Transformed legacy ERP environment through business process reengineering, data modernization, and cloud migration. Deployed medallion-based data lakehouse, integrated Power BI, and automated reporting. Reduce processing time by 40%, improve data quality, and lower costs by 22%.

### Contact Information

✉ Seemab.Zaheer@tbmus.com

✉ Zakir.Mahmood@tbmus.com

☎ (703) 640 8888

🌐 [www.tbmus.com](http://www.tbmus.com)

📍 5651 Bengal Pl. Suite 100.  
Haymarket, Va. 20169

### Sample Customer Feedback

*TBM was instrumental in modernizing our agency's digital operations and IT ecosystem. Their expertise in AI, Cloud, and enterprise transformation has significantly improved efficiency, reduced risks, and accelerated mission-critical outcomes.*

**COR, Federal Agency**

*TBM brought a can-do attitude and data-driven approach unseen previously. TBM enabled the Agency to pioneer multiple new ways of conducting business, resulting in faster time-to-market product delivery and millions of dollars in operational efficiency gains.*

**COR, Federal Agency**