

Capability Statement

Who We Are

Guided by integrity and committed to partnerships, we provide technology and business management services. We help agencies transform to agile organizations to enable business value at speed and scale. Our professional services focus on results by tailoring strategies, business processes, human intelligence, technology solutions, and governance to address specific business challenges.

Our Services



Technology Business Management

- IT cost transparency and data-driven decision making
- Business value of IT and enhanced return on investments
- Enable analytics, visualization, and benchmarking



Financial Management

- Financial planning, analysis, and cost optimization
- Capital planning and investment control
- FinOps and portfolio performance



Digital Transformation and Modernization

- IT strategy development and implementation
- Integrated enterprise and data architecture
- Efficient IT governance and value delivery



IT Implementation and Management

- Software development and intelligent automation
- Product, portfolio, program, project management
- Integrated risk and crisis management

Corporate Information

SAM ID: XXGCA3H4VHE7 **Cage:** 7CTX5
DUNS: 079735404 **EIN:** 471484870
NAICS: 541611, 541511, 519190, 541512, 541519, 541618, 541990, 561499, 611430
GSA MAS Schedule: 47QTCA21D009B



Our Differentiators

We bring thought leadership and proven results from across Federal, state, and commercial experience allowing us to deliver value, increase efficiency, and reduce risks.

Transformation: At USPTO – Introduced Agile strategic planning, DevSecOps, and Cloud. Delivered \$500M in transformation investments to improve efficiency, increase quality, reduce risk, and enhance business value delivered.

Innovation: At FDIC – Led strategy for migration to Cloud and application modernization, leading to increased productivity, innovation, and data center closing.

Investment Optimization: At TSA – Led consolidation of 28 platforms and 75 tools into a single Cloud based platform, saving the Agency over \$50M in annual operational costs.

Partnership: At DoED – managed a portfolio of \$1B in annual spending, optimized investments, and enabled positive return on investment.

Our Work Highlights



United States Patent and Trademark Office (USPTO)

- ➔ Agile organization, strategy, financial management
- ➔ Digital transformation and DevSecOps
- ➔ Full TBM implementation and charge back model
- ➔ Custom software and product development



The Census Bureau (Census)

- ➔ Data strategy, architecture, security, analytics
- ➔ Better economic census quality using AI/ML
- ➔ Citizen digital services using Agile, DevSecOps
- ➔ Strategic partnerships across Federal Gov't



Department of Justice (DOJ)

- ➔ Agile PMO, security, analytics
- ➔ Mission critical systems modernization
- ➔ Digitization and records management
- ➔ Data modernization and evolution



Federal Deposit Insurance Corporation (FDIC)

- ➔ Enterprise Cloud strategy and setup
- ➔ Application rationalization, migration, integration
- ➔ Cloud data management and analytics
- ➔ Data center consolidation and close-out



Transportation Security Administration (TSA)

- ➔ IT Modernization, transformation, and evolution
- ➔ Enterprise architecture modernization
- ➔ TBM, IT cost transparency, and ROI
- ➔ Emerging technologies, geospatial, biometrics



Environmental Protection Agency (EPA)

- ➔ Capital planning and investment control
- ➔ Benchmarking, unit costs, business optimization
- ➔ Agile PMO, TBM, performance management
- ➔ Enterprise architecture modernization



Federal Communications Commission (FCC)

- ➔ Digital readiness and transformation
- ➔ Budget review and acquisition support
- ➔ Agile PMO, TBM, financial management
- ➔ Vendor performance management support

Customer Feedback

TBM Inc. brought top talent with specialized skillsets to help our Agency advance our digital transformation. Their passion for excellence and mission ownership is second to none.

| COR, Federal Agency

TBM Inc. brought a can-do attitude and data-driven approach unseen previously at the USPTO. TBM enabled the Agency to pioneer multiple new ways of conducting business, resulting in faster time-to-market product delivery and millions of dollars in operational efficiency gains.

| Portfolio Manager, USPTO

Let's collaborate

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