

# TECHNOLOGY & BUSINESS MANAGEMENT (TBM), INC.

AGILE - Strategy - Solutions Delivery - Management Support

# **Capability Statement**

## Who We Are

Guided by integrity and committed to partnerships, we provide technology and business management services. We help agencies transform to agile organizations to enable business value at speed and scale. Our professional services focus on results by tailoring strategies, business processes, human intelligence, technology solutions, and governance to address specific business challenges.

## **Our Services**



#### **Digital Transformation and Modernization**

- Strategy, security, and user experience
- Enterprise, data, and business architecture
- Oloud migration, data management, and analytics
- Business resilience, risk, and crisis management



## **Artificial Intelligence and Automation**

- Al strategy, implementation, and governance
- Intelligent automation and software engineering
- Data science and advanced analytics
- Al ethics and compliance management



## **Strategic Financial Management**

- Long term financial planning and analysis
- Cost optimization and operational efficiency
- Lifecycle acquisition and vendor management
- Risk management and compliance



### Technology Business Management & FinOps

- Technology and Cloud cost management
- IT value optimization and business alignment
- Data analytics, visualization, benchmarking
- Product, portfolio, program, project management

## **Corporate Information**

**SAM ID:** XXGCA3H4VHE7 **Cage:** 7CTX5

**DUNS**: 079735404 **EIN**: 471484870

**NAICS:** 541611, 541511, 519190, 541512, 541519,

541618, 541990, 561499, 611430

**GSA MAS Schedule:** 47QTCA21D009B

Facility Clearance TOP SECRET / SCI







## **Our Differentiators**

We bring thought leadership and proven results from across Federal, state, and commercial experience allowing us to deliver value, increase efficiency, and reduce risks.

**Transformation**: At USPTO – Introduced Agile strategic planning, DevSecOps, and Cloud. Delivered \$500M in transformation investments to improve efficiency, increase quality, reduce risk, and enhance business value delivered.

**Innovation:** At FDIC – Led strategy for migration to Cloud and application modernization, leading to increased productivity, innovation, and data center closing.

**Investment Optimization:** At TSA – Led consolidation of 28 platforms and 75 tools into a single Cloud based platform, saving the Agency over \$50M in annual operational costs.

Partnership: At DoED – managed a portfolio of \$1B in annual spending, optimized investments, and enabled positive return on investment.



# **TECHNOLOGY & BUSINESS** MANAGEMENT (TBM), INC.

AGILE - Strategy - Solutions Delivery - Management Support

## **Our Work Highlights**



## **United States Patent and Trademark Office (USPTO)**

- Digital, financial, and business transformation
- Revamped strategic planning with mission delivery
- Pioneered Agile, DevSecOps, and Products model
- TaaS, cloud migration, AI, and automation



### The Census Bureau (Census)

- Enabled data driven transformation
- Improved economic census quality using AI/ML
- Modern data strategy, security, and analytics
- Strategic partnerships across Federal Gov't



#### Department of Justice (DOJ)

- Mission critical systems modernization & support
- Agile PMO, security, visual analytics

- Digitization and records management
- Data modernization and evolution



## Federal Deposit Insurance Corporation (FDIC)

- Enterprise Cloud strategy, setup, and migration
- Application rationalization, migration, integration
- Cloud data management and analytics
- Data center consolidation and close-out



## Transportation Security Administration (TSA)

- IT Modernization, transformation, and evolution
- Enterprise and data architecture modernization
- TBM, FinOps, Cloud data rationalization
- Emerging technologies, AI, geospatial, & biometrics



## **Environmental Protection Agency (EPA)**

- Capital planning and investment control
- Benchmarking, unit costs, business optimization
- Agile PMO, TBM, FinOps, performance mgmt
- Strategic planning and IT investment optimization



### **US Army**

- Digital readiness, Cloud, data migration
- Budget review and acquisition support
- Business process optimization and automation
- Agile PMO, Agile modernization, AI/ML

## Customer Feedback

TBM Inc. brought top talent with specialized skillsets to help our Agency advance our digital transformation. Their passion for excellence and mission ownership is second to none.

COR, Federal Agency

TBM Inc. brought a can-do attitude and data-driven approach unseen previously at the USPTO. TBM enabled the Agency to pioneer multiple new ways of conducting business, resulting in faster time-to-market product delivery and millions of dollars in operational efficiency gains.

COR, Federal Agency

#### Let's collaborate

☑ Seemab.Zaheer@tbmus.com

☑ Zakir.Mahmood@tbmus.com

5651 Bengal Pl. Suite 100. Haymarket, Va. 20169





